



**INTEGRATED
THINKING™**

88% saving on a £6.2million Dilapidations claim



POSITIVE OUTCOMES

- Complex dilapidations negotiations resolved in client's favour
- Expert interpretation provided regarding lease requirements relating to air-conditioning
- Final settlement £750,000 against the landlord's original claim of £6.3 million

"I would like to take this opportunity to thank you for your valued expertise, and for your support in helping CCE to achieve a very satisfactory outcome."

88% saving

THE CLIENT'S CHALLENGE

Coca Cola Enterprises had been served with a Dilapidations claim by their landlord, with a value of £6.3million. Our client required a consultant to defend them against this claim and negotiate with the landlord's surveyors to reach a reduced settlement.

THE SOLUTION

CS2 was appointed by Coca Cola to defend their position with regard to the Dilapidations. This process commenced nearly two years prior to the end of the leases when we prepared a dilapidations assessment. Negotiations ensued with the landlord's surveyor over several incarnations of their Schedules of Dilapidations. Specialist valuation advice was obtained to fine tune the landlord's actual loss. The process resulted in a considerable saving from the landlord's claim.

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